

Dear Sir/madam,

Greetings from Centre of Excellence (VGEL) Vapi!!!

As per our management decision, the following changes has been made at COE.

1. Discount Policy:

- As a reputed customer you are, the following discount policy is applicable from COE (VGEL).

| S.No. | Billing per a Month in INR | Discount given in percentage |
|-------|----------------------------|------------------------------|
| 1. | 25,000/- to 49,999/- | 5% |
| 2. | 50,000/- to 74,999/- | 10% |
| 3. | 75,000/- to 99,999/- | 15% |
| 4. | 1,00,000/- and above | 20% |

Note: The above discount policy is applicable is effect from **01st April 2018.**

2. Credit Policy:

- You are eligible for the credit for 30 days as per COE terms and conditions but you should clear the bills within 30 days, if any amount due after 30 days, your samples shall not be taken for the analysis.

3. Revised Price policy:

- The following analysis rates has been revised and applicable effective from **01st January 2019.**

| S.No. | Name of the analysis | Revised price in INR |
|-------|---|----------------------|
| 1. | Metal analysis by ICP | 500/- |
| 2. | Heavy Metal analysis by ICP | 600/- |
| 3. | Anion analysis by Ion Chromatography (IC) | 750/- |
| 4. | Particle size analysis by Wet mode | 1000/- |
| 5. | GC analysis more than 30 minutes run time per injection | 500/- |

Note: The charges/rates for the remaining analysis remain same as previous.

Special Notes:

1. The above offers can't be clubbed if the customer having any special discount/offer like student discount policy, etc.,
2. At any case or at any point of time, COE management's decision is final and rights reserved for the management.

Wishing you a very Happy and prosperous New Year...

- Best regards,
- Management -COE.

